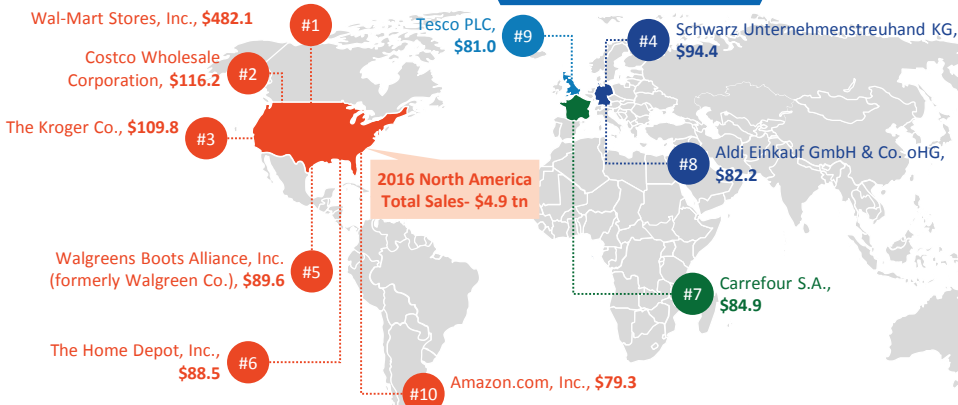


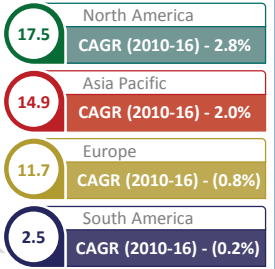
Global Snapshot

(bn)

2016 Global Sales - \$23.7 tn



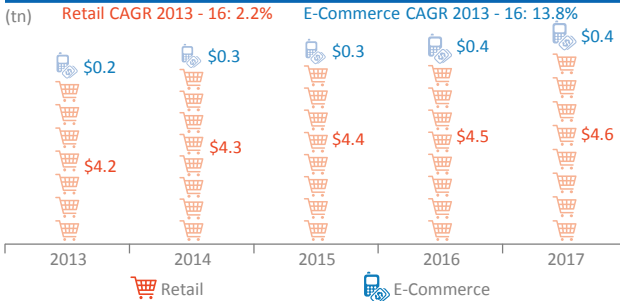
Consumer Spending (\$ tn)



- U.S.
- U.K.
- FRANCE
- GERMANY

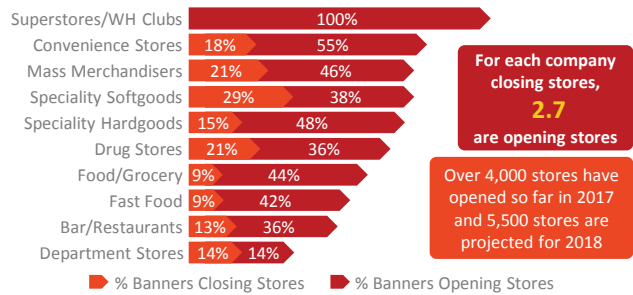
*Company Ranking Based on 2015 Revenue

US Retail and E-Commerce



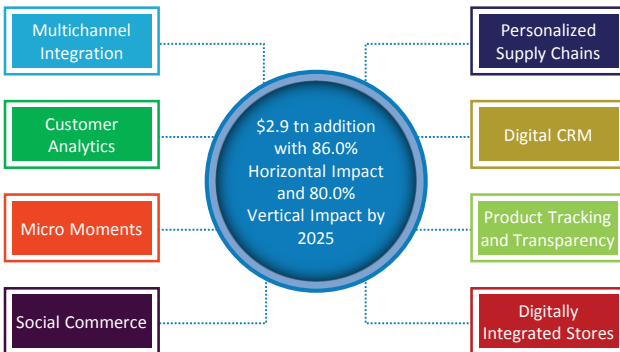
*2017 Figure has been Annualized

% Net Opening Stores Vs Net Closing in the U.S.



Disruptive Technologies and Their Readiness

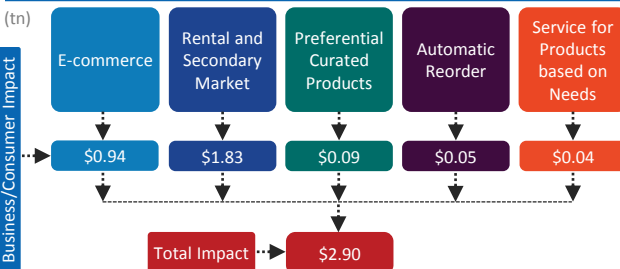
Digitalization Impact



Future Technology Advancements

Technology	Readiness Today	Time to Full Readiness
Internet of things	△△△△	2-5 years
Autonomous Vehicles/ Drones	△△△△	Autonomous Vehicles: 6 - 10 years Drones: 6-10 years
Artificial Intelligence/ Machine Learning	△△△△	2-5 years
Robotics	△△△△	2-5 years
Digital Traceability	△△△△	2-5 years
3D Printing	△△△△	6-10 years
Augmented Reality/ Virtual Reality	△△△△	2-5 years
Blockchain	△△△△	6-10 years

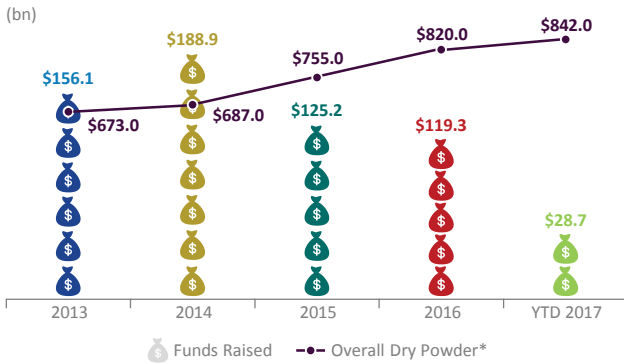
Emerging Business Models & Its Impact Over the Decade



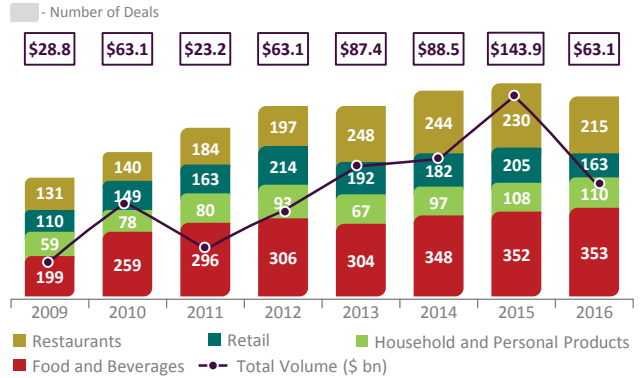
Outlook and Trends

- Brick and Mortar**: Retail will still be major portion by 2026 with 60.0% market share
- Omni Channel Presence**: Growth in 'buy online-pick up in store', 'in-store return of online purchased products' etc
- Eyeing Technology**: Traditional retailers improving in-store experience and value proposition
- Small Stores In - Large Stores Out**: Major retailers like Target opening small, flexible-format stores in dense, urban areas and college towns

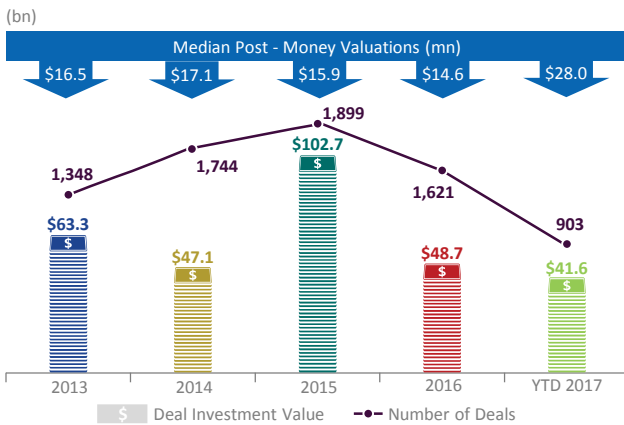
Fundraising - Consumer Products and Retail



Overall M&A Trend in North America

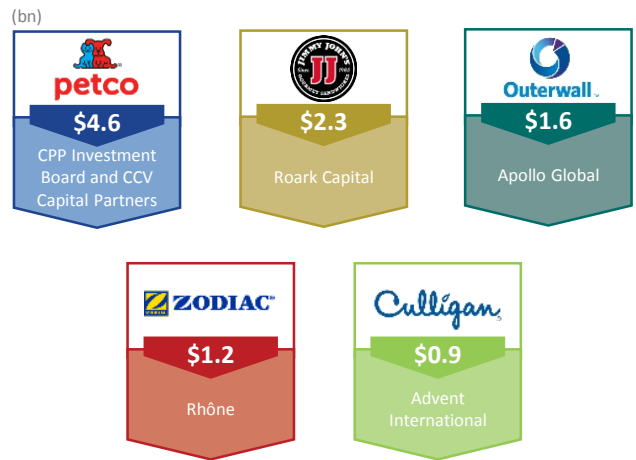


Deal Investment Value and Number of Deals

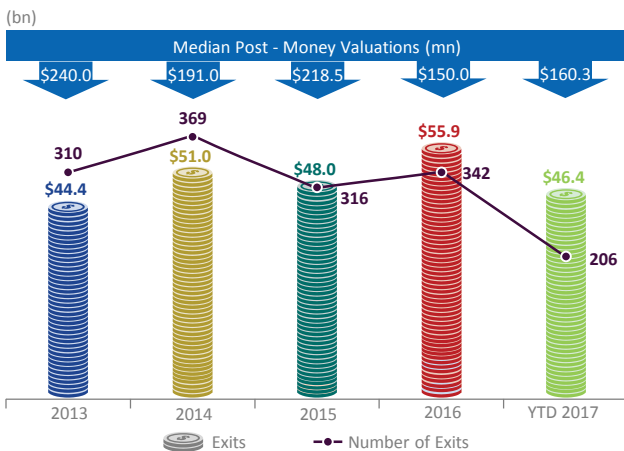


In 2015, Kraft Foods Group merged with H.J. Heinz Holding Corporation, a \$55.0 bn merger, backed by Heinz owners Berkshire Hathaway and 3G Capital

Major Buyout Deals Closed (2016)

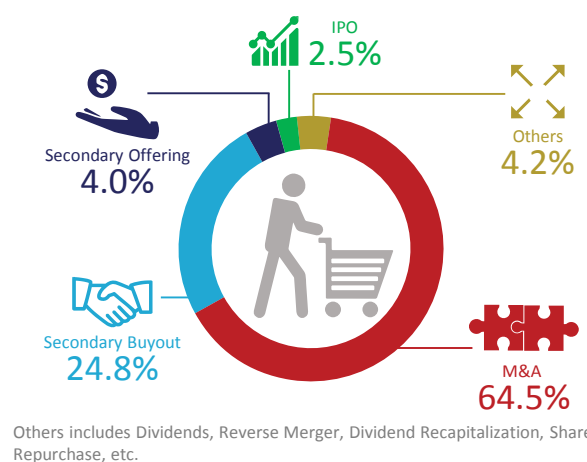


Exit Value & Number of Exits



Source: Shaping the Future of Retail for Consumer Industries - A World Economic Forum project in collaboration with Accenture; Debunking the Retail Apocalypse - IHL, August 2017; M&A in the Retail and Consumer Products Industry - EY; Pitchbook; Business Insider; PwC; E-marketer; Global Powers of Retailing 2017 - Deloitte, IHL Group, Company Reports
*Dry Powder figures are for all sectors of total global funds

Exits by Type (2016)



ABOUT TRESVISTA

TresVista Financial Services is the leading provider of high-end outsourced support for asset managers, investment banks, research firms, and corporates. TresVista delivers operational efficiencies and cost savings to its clients while providing them with dedicated teams to support them across various functional activities. Services include investor relations, fund raising, deal sourcing, deal execution, valuation, research, financial modeling, portfolio management, marketing and legal support.