

XYZ LLC
Weekly Deal Report

Name	Date	Description	Rev.	EBITDA	Invest. Type	Stage ⁽¹⁾	Lead Source	Lead Resp.	Exec. Partner	Source	Broker	Broker Name	Broker Phone	Bid Date
Portfolio Companies														
Portfolio Company A	MM/DD/YY	Non-standard auto insurance for Hispanic market	-	-	Control	Invested	Mr. X	Mr. X	-	Source A	-	-	-	-
Portfolio Company B	MM/DD/YY	Chemical distribution, blending and packaging	\$40.0	\$5.5	Control	Invested	Mr. Z	Mr. Z	Mr. A	Source B	Broker A	Mr. A	(XXX) XXX-XXXX	DD/MM
Portfolio Company C	MM/DD/YY	Restaurant surveillance	\$10.0	\$3.9	Growth Capital	Invested	Mr. Z	Mr. Z	-	Source C	Broker B	-	-	-
Portfolio Company D	MM/DD/YY	Outsourced clinical svcs (therapists) to schools & early-intervention agencies	\$27.6	\$2.9	Control	Invested	Mr. X	Mr. X	Mr. B	Source D	Broker C	Mr. B	(XXX) XXX-XXXX	DD/MM
Portfolio Company E	MM/DD/YY	Waste collection and landfill in PR	-	\$17.0	Control	Invested	Mr. Y	Mr. Z	Mr. C	Source E	-	Mr. C	(XXX) XXX-XXXX	-
Active Deals														
Active Deal A	MM/DD/YY	Residential landscaping company	-	\$5.0	-	Qualified	Mr. Z	Mr. X	-	Source A	-	Mr. A	(XXX) XXX-XXXX	-
Active Deal B	MM/DD/YY	Cloud-based visual content management	\$7.4	-	-	IOI Submitted	Mr. Y	Mr. X	Mr. A	Source B	Broker A	Mr. B	(XXX) XXX-XXXX	DD/MM
Active Deal C	MM/DD/YY	Provider of facility management services & outsourced waste solutions	\$24.6	\$4.6	-	IOI Submitted	Mr. Z	Mr. Z	-	Source C	Broker B	Mr. C	(XXX) XXX-XXXX	DD/MM
Active Deal D	MM/DD/YY	Cardiac and vascular testing company	\$22.0	\$8.0	Growth Capital	Qualified	Mr. Z	Mr. Z	-	Source D	Broker C	Mr. D	(XXX) XXX-XXXX	-
Executive Partners														
Mr. A	MM/DD/YY	Outsourcing, document services, private equity	-	-	-	Prospect	Mr. Z	Mr. Z	Mr. A	Source A	-	Mr. A	(XXX) XXX-XXXX	-
Mr. B	MM/DD/YY	Has thesis in printing industry	-	-	-	Agreement in Place	Mr. X	Mr. Z	Mr. B	Source B	-	Mr. B	(XXX) XXX-XXXX	-
Mr. C	MM/DD/YY	Freight, logistics	-	-	-	Prospect	Mr. Z	Mr. Z	Mr. C	Source C	-	Mr. C	(XXX) XXX-XXXX	-
Mr. D	MM/DD/YY	Healthcare, healthcare tech	-	-	-	Marketing Program	Mr. Z	Mr. Z	Mr. D	Source D	-	Mr. D	(XXX) XXX-XXXX	-
Mr. E	MM/DD/YY	Technology, BPO, financial services, marketing services	-	-	-	NDA in Place	Mr. Z	Mr. Z	Mr. E	Source E	-	Mr. E	(XXX) XXX-XXXX	-
Mr. F	MM/DD/YY	Power equipment, GE	-	-	-	Agreement in Place	Mr. Z	Mr. Z	Mr. F	Source F	-	Mr. F	(XXX) XXX-XXXX	-
Mr. G	MM/DD/YY	Search in security training services space	-	-	-	NDA in Place	Mr. Z	Mr. Z	-	Source G	-	Mr. G	(XXX) XXX-XXXX	-
Mr. H	MM/DD/YY	Financial services, continuing education, media	-	-	-	Info Received	Mr. Z	Mr. Y	Mr. G	Source H	-	Mr. H	(XXX) XXX-XXXX	-
Mr. I	MM/DD/YY	Nuclear pharmacy	-	-	-	Prospect	Mr. Z	Mr. Z	Mr. H	Source I	-	Mr. I	(XXX) XXX-XXXX	-
Mr. J	MM/DD/YY	Chemicals	-	-	-	Prospect	Mr. Z	-	Mr. I	Source J	-	Mr. J	(XXX) XXX-XXXX	-
Info Received														
Company A	MM/DD/YY	Multi-channel enterprise publishing software for customer communication	-	\$3.0	-	Info Received	Mr. Y	Mr. X	Mr. A	Source A	Broker A	Mr. A	(XXX) XXX-XXXX	DD/MM
Company B	MM/DD/YY	Provides data management software solutions for the healthcare sector	\$10.0	\$2.5	Growth Capital	Info Received	Mr. Y	Mr. Z	-	Source B	Broker B	Mr. B	(XXX) XXX-XXXX	-
Company C	MM/DD/YY	Probation monitoring svcs for corrections, courts & law enforcement officials	\$25.0	\$5.0	-	Info Received	Mr. X	Mr. X	-	Source C	Broker C	Mr. C	(XXX) XXX-XXXX	-
Company D	MM/DD/YY	Software development (subscription model, near-shore)	\$11.0	\$2.0	-	Info Received	Mr. Y	Mr. Z	Mr. B	Source D	Broker D	Mr. D	(XXX) XXX-XXXX	DD/MM
Company E	MM/DD/YY	Cloud-based payroll/HR solutions	\$18.0	\$3.0	-	Info Received	Mr. Y	Mr. Z	Mr. C	Source E	Broker E	Mr. E	(XXX) XXX-XXXX	-

Name	Date	Description	Rev.	EBITDA	Invest. Type	Stage (1)	Lead Source	Lead Resp.	Exec. Partner	Source	Broker	Broker Name	Broker Phone	Bid Date
Company F	MM/DD/YY	Tech-driven medical coding services	\$12.4	\$5.4	-	Info Received	Mr. Y	Mr. Z	Mr. D	Source F	Broker F	Mr. F	(XXX) XXX-XXXX	DD/MM
Company G	MM/DD/YY	U.S. based, domestic and international freight forwarder	\$60.0	\$5.0	-	Info Received	Mr. Z	Mr. Z	Mr. E	Source G	Broker G	Mr. G	(XXX) XXX-XXXX	-
Company H	MM/DD/YY	Integrated marketing solution providers	\$23.9	\$3.9	-	Info Received	Mr. X	Mr. X	-	Source H	Broker H	Mr. H	(XXX) XXX-XXXX	DD/MM
Company I	MM/DD/YY	Surfactants and specialty chemical manufacturer	\$51.0	\$10.5	-	Info Received	Mr. Z	Mr. Z	-	Source I	Broker I	Mr. I	(XXX) XXX-XXXX	DD/MM
Company J	MM/DD/YY	SaaS offering, provides end-to-end vehicle telematics solution for commercial Fleets	\$11.9	\$2.4	-	Info Received	Mr. Y	Mr. Z	-	Source J	Broker J	Mr. J	(XXX) XXX-XXXX	-

Prospects

Company A	MM/DD/YY	Products (GPS, starter-interrupter) for sub-prime automotive finance industry	\$22.9	\$3.5	-	LOI Signed	Mr. Z	Mr. Z	-	Source A	Broker A	Mr. A	(XXX) XXX-XXXX	-
Company B	MM/DD/YY	Rev enhancement services for HC facilities focus on women	\$10.2	\$2.5	-	IOI Submitted	Mr. Z	Mr. Z	Mr. A	Source B	Broker B	Mr. B	(XXX) XXX-XXXX	DD/MM
Company C	MM/DD/YY	Cardiac diagnostic imaging, radio pharmaceuticals and wellness services	-	-	-	Info Received	Mr. Z	Mr. Z	-	Source C	Broker C	Mr. C	(XXX) XXX-XXXX	-
Company D	MM/DD/YY	Software to manage loan portfolios	\$17.8	\$3.0	MBO	Qualified	Mr. Y	Mr. Z	Mr. B	Source D	Broker D	Mr. D	(XXX) XXX-XXXX	-
Company E	MM/DD/YY	Drug and alcohol rehab center	-	\$2.5	Growth Capital	Prospect	Mr. Z	Mr. X	-	Source E	Broker E	Mr. E	(XXX) XXX-XXXX	-
Company F	MM/DD/YY	Digital services, media and informatics company	\$14.0	\$2.0	-	Info Received	Mr. Z	Mr. Z	-	Source F	Broker F	Mr. F	(XXX) XXX-XXXX	-
Company G	MM/DD/YY	Distribution and repair services of imaging equipment	\$19.0	\$3.0	-	NDA Sent	Mr. Y	Mr. Z	-	Source G	Broker G	Mr. G	(XXX) XXX-XXXX	-
Company H	MM/DD/YY	Analytics & service assurance software company	\$18.8	\$4.5	-	Info Received	Mr. Y	Mr. X	-	Source H	Broker H	Mr. H	(XXX) XXX-XXXX	-
Company I	MM/DD/YY	Entertainment licensing company	\$60.0	\$7.0	-	Prospect	Mr. Y	-	-	Source I	Broker I	Mr. I	(XXX) XXX-XXXX	-
Company J	MM/DD/YY	Building service company	\$24.0	\$4.0	-	Prospect	Mr. Y	Mr. Z	-	Source J	Broker J	Mr. J	(XXX) XXX-XXXX	-

Stage

(1) FOR DEALS: *Prospect* = Initial lead / *Info Requested* = Requested information (e.g. CIM, call with management) / *NDA Sent* = Sent NDA / *Info Received* = Received information (e.g. CIM, management presentation) and evaluating / *Active* = Made decision to pursue opportunity
FOR EXEC. PARTNERS: *Prospect* = Initial Lead / *NDA in Place* = NDA signed / *Marketing Program* = Conducting active search / *Passive Search* = Good mgmt. partner, bad industry