

Business Development and Deal Sourcing

India Fund Deal
Pipeline Screening
April 2024



TresVista finalized a pipeline of companies that could be considered for further diligence

Request Overview

- Prepare a list of venture-backed companies headquartered in India with:
 - Post-money valuation between \$80Mn \$2Bn
 - Verticals like Agri-tech, B2B or Enterprise SaaS, D2C, Fintech (Non-Lending), Food-tech, Health-tech, Insurance-tech, Logistics, and Pure-play tech
 - Seasoned founder or founding team
 - Marquee growth-stage investor list
- The shortlisted companies should neither be a part of the client's portfolio companies nor of the competing business

Final Deliverable and Value Add

- Pulled out the list of top 50 Venture Capital and Private Equity firms with investments in India to find their portfolio companies
- Provided the latest news on the companies in areas of management changes, regulation impact, and strategic
 partnerships which helped the client in making decisions on tracking the company and selecting the company
- Recommended the approach to find Founder Fit and Investor Fit
- Worked with the client to classify companies according to the client's familiarity with the company and the level of diligence that they would require

Output Snapshot

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BAgritech 8 □ Agritech	8
∃B2B 7 C3	140
□D2C 15 C23	163
Edtech 8 C27	170
Enterprise SaaS 10	
Fintech (Non Lending) 11 C28	171
□Insurance Tech 3 C41	300
Blogistics 12 C46	375
Tech 6 C54	500
Grand Total 80 C56	500

