

Business Development and Deal Sourcing

India Fund Deal
Pipeline Screening

April 2024



India Fund Deal Pipeline Screening

TresVista finalized a pipeline of companies that could be considered for further diligence

Request Overview

- Prepare a list of venture-backed companies headquartered in India with:
 - Post-money valuation between \$80Mn - \$2Bn
 - Verticals like Agri-tech, B2B or Enterprise SaaS, D2C, Fintech (Non-Lending), Food-tech, Health-tech, Insurance-tech, Logistics, and Pure-play tech
 - Seasoned founder or founding team
 - Marquee growth-stage investor list
- The shortlisted companies should neither be a part of the client’s portfolio companies nor of the competing business

Final Deliverable and Value Add

- Pulled out the list of top 50 Venture Capital and Private Equity firms with investments in India to find their portfolio companies
- Provided the latest news on the companies in areas of management changes, regulation impact, and strategic partnerships which helped the client in making decisions on tracking the company and selecting the company
- Recommended the approach to find Founder Fit and Investor Fit
- Worked with the client to classify companies according to the client’s familiarity with the company and the level of diligence that they would require

Output Snapshot

S.No.	Company Name (English)	Company Name (Hindi)	Description	Founded Year	Status	Vertical	City	Post-Money Valuation (in \$Mn)	Founders	Investors	Qualification	Business	Latest News
1	xxx Company	xxx	xxx	xxxx	www.xxxxxxx.com	EDC	Chennai	50	1	1	Series A	VC Fund, Angel Investor	20xxxxxx/News - News Dis
2	xxx Pvt Ltd	xxx	xxx	xxxx	www.xxxxxxx.com	Tech	Chennai	50	1	1	Series A	VC Fund, Angel Investor	20xxxxxx/News - News Dis
3	xxx Private Limited	xxx	xxx	xxxx	www.xxxxxxx.com	AgriTech	Chennai	100	1	1	Series A	VC Fund, Angel Investor	20xxxxxx/News - News Dis
4	xxx	xxx	xxx	xxxx	www.xxxxxxx.com	Logistics	Chennai	1200	1	1	Series A	VC Fund, Angel Investor	20xxxxxx/News - News Dis
5	xxx Technologies Ltd	xxx	xxx	xxxx	www.xxxxxxx.com	EDC	Chennai	80	1	1	Series A	VC Fund, Angel Investor	20xxxxxx/News - News Dis
6	xxx Technologies Pvt Ltd	xxx	xxx	xxxx	www.xxxxxxx.com	B2B	Chennai	95	1	1	Series A	VC Fund, Angel Investor	20xxxxxx/News - News Dis
7	xxx Company	xxx	xxx	xxxx	www.xxxxxxx.com	Enterprise SaaS	Chennai	100	1	1	Series A	VC Fund, Angel Investor	20xxxxxx/News - News Dis
8	xxx Pvt Ltd	xxx	xxx	xxxx	www.xxxxxxx.com	Enterprise SaaS	Chennai	100	1	1	Series A	VC Fund, Angel Investor	20xxxxxx/News - News Dis
9	xxx Private Limited	xxx	xxx	xxxx	www.xxxxxxx.com	FoodTech (Non-Lending)	Chennai	100	1	1	Series A	VC Fund, Angel Investor	20xxxxxx/News - News Dis
10	xxx	xxx	xxx	xxxx	www.xxxxxxx.com	Edtech	Chennai	100	1	1	Series A	VC Fund, Angel Investor	20xxxxxx/News - News Dis
11	xxx Technologies Ltd	xxx	xxx	xxxx	www.xxxxxxx.com	Logistics	Chennai	120	1	1	Series A	VC Fund, Angel Investor	20xxxxxx/News - News Dis
12	xxx Technologies Pvt Ltd	xxx	xxx	xxxx	www.xxxxxxx.com	EDC	Chennai	120	1	1	Series A	VC Fund, Angel Investor	20xxxxxx/News - News Dis
13	xxx Company	xxx	xxx	xxxx	www.xxxxxxx.com	EDC	Chennai	120	1	1	Series A	VC Fund, Angel Investor	20xxxxxx/News - News Dis
14	xxx Pvt Ltd	xxx	xxx	xxxx	www.xxxxxxx.com	EDC	Chennai	120	1	1	Series A	VC Fund, Angel Investor	20xxxxxx/News - News Dis
15	xxx Private Limited	xxx	xxx	xxxx	www.xxxxxxx.com	Enterprise SaaS	Chennai	120	1	1	Series A	VC Fund, Angel Investor	20xxxxxx/News - News Dis
16	xxx	xxx	xxx	xxxx	www.xxxxxxx.com	Edtech	Chennai	120	1	1	Series A	VC Fund, Angel Investor	20xxxxxx/News - News Dis

Row Labels	Count of Vertical
AgriTech	8
B2B	7
D2C	15
Edtech	8
Enterprise SaaS	10
Fintech (Non-Lending)	11
Insurance Tech	3
Logistics	12
Tech	6
Grand Total	80

Row Labels	Post-Money Valuation (in \$ Mn)
AgriTech	8
C3	140
C23	163
C27	170
C28	171
C41	300
C46	375
C54	500
C56	500



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