

Identifying Potential Targets

Active Company Opportunities							
Company Name	Location	Description	Stage	Total Raised (\$M)	Priority	Investors	Use Case
1 Proposable	Bloomington, United States	Provides a platform for sales proposal management.	Accelerator/Incubator	NA		SprouBox	Sales proposal creation, tracking and signing, proposal analytics, sales performance tracking, and proposal estimation
2 Predictice	Paris, France	Provides an algorithm computing technological tool to determine the outcome of a legal case based on data from previous cases.	Accelerator/Incubator	NA	NA		Case analytics, predictive analytics
3 Cognitiv+	London, United Kingdom	Provides a contract analytics tool that analyzes contracts using AI and machine learning to evaluate risks.	Accelerator/Incubator	NA	NA		Clause analysis, contract analysis, compliance analytics
4 Lawyaw	San Francisco, United States	Provides a platform for creating legal documents	Accelerator/Incubator	0.1	Y	Combinator	Document automation
5 Eugene	New York, United States	Provides a software to analyze legal documents.	Accelerator/Incubator	NA	Y	Combinator	Document analysis and review
6 Vaultedge	Bangalore, India	Provides a software to facilitate automatic analysis of contracts, extraction of relevant provisions and metadata.	Accelerator/Incubator	0.0		NetApp, Excellerator	Data extraction, review, contract analysis
7 RFP365	Kansas City, United States	Provides a platform to automate RFP creation and RFP responses.	Angel	1.0	NA		RFP automation
8 Valora Technologies	Bedford, United States	Provides an automated document data mining software designed to provide analytics.	Angel	1.8	NA		Document analysis, data mining
9 LexCheck	New York, United States	Provides an ambiguity detection software that enables attorneys to scans legal documents for potential drafting errors and also provides contract data analytics tools.	Angel	NA	NA		Error detection, contract data analytics
10 DeepStream (Supply Chain)	London, United Kingdom	Provides a platform that builds multiple questionnaires based on risk and project type, facilitates saving and sharing of documents and builds tenders.	Angel	0.8		Philippe Lenoble, Alain Dibb, John Jeffery, Markus Hunold, Pierre Andurand	Document management, tender creation

Request and Guidelines Provided

- Identify potential investment targets in the contract analytics space for a US-based venture capital firm

Methodology and Final Deliverable

- Reviewed over 150 companies that operate in the contract analytics space and profiled key management personnel
- Analyzed funding received by the companies, last stage of funding received, existing investors to shortlist a set of 40 potential companies
- Prepared a list of 40 early stage companies as potential investment targets for the fund

Screened and prepared a comprehensive list of early stage companies in the contract analytics space as potential investment targets